



BEYOND  
WHAT YOU  
Expected

Friendly

Trustworthy

Reliable

**U<sub>1</sub>** 2020 Annual Report



**Dear Valued Member-Owners,**

Universal 1 Credit Union was founded 83 years ago based on a simple philosophy – *People Helping People*. As an essential services financial cooperative, we know that you depend on us for your financial needs and we are committed to seamlessly provide the service and support that you depend on daily. This philosophy still guides us today and continues to guide us through our pandemic response.

Working together we make your credit union stronger and even more service-driven! Our focus on our members, communities, and employees all contributes to how U1 strives to fulfill *Beyond What You Expected* service. U1 remains committed to our community. We are proud to support numerous local organizations, sponsor the arts, and play an active role in our local communities. We are proud of the accomplishments of the past year and share our 2020 performance with you in this annual report. U1 continues to be a viable and healthy financial cooperative and we are privileged to assist our members with their current and future financial needs to help make their dreams a reality.

U1 delivers *Beyond What You Expected* service through our core values of *Trustworthy, Reliable, and Friendly*. Our continued member commitment is to only recommend the best products, services and financial education. This empowers you to make the right decisions for you, your family or business. We're here to help and guide – face-to-face, by phone, email or online chat!

Thank you for your loyal support and dedication. Our members, volunteers and staff continue to represent *People Helping People* despite these unprecedented times. We are honored with the opportunity to continue making a difference in the lives of our community and members.

Sincerely,

Board of Directors

**FRIENDLY**

# **FINANCIAL REPORT**

The Board of Directors ensures the Credit Union conducts its operations and activities in a safe and sound manner.

The Board of Directors retains the services of RSM US LLP, to audit the annual financial statements. The financial statements for the year ended September 30, 2020, and audit opinion thereon are available for review at Universal 1 Credit Union, Inc. Corporate Headquarters.

“The relationship our staff builds  
with you helps them think of you first.”

Universal 1 Credit Union, Inc.

Balance Sheets  
September 30, 2020 and 2019

	2020	2019
<b>Assets</b>		
Cash and cash equivalents	\$ 83,182,677	\$ 50,030,967
Deposits in corporate credit union	5,910,211	6,910,211
Investments - available-for-sale	79,905,768	28,450,611
Loans, net	253,682,164	317,831,537
Accrued interest receivable	764,390	857,708
Property and equipment, net	8,302,248	8,519,569
Federal Home Loan Bank stock, at cost	681,000	667,900
Equity securities with readily determinable fair value	787,100	-
Other assets	3,750,445	4,899,123
NCUSIF deposit	3,707,737	3,671,164
	<u>440,673,740</u>	<u>421,838,790</u>
<b>Total assets</b>	<b>\$ 440,673,740</b>	<b>\$ 421,838,790</b>
<b>Liabilities and Members' Equity</b>		
Members' shares	\$ 400,294,954	\$ 381,620,626
Accrued expenses and other liabilities	2,780,780	3,398,454
<b>Total liabilities</b>	<u>403,075,734</u>	<u>385,019,080</u>
Commitments and contingencies (Note 12)		
Members' equity:		
Retained earnings - partially restricted	37,211,822	36,565,352
Accumulated other comprehensive income	386,184	254,358
<b>Total members' equity</b>	<u>37,598,006</u>	<u>36,819,710</u>
<b>Total liabilities and members' equity</b>	<u>\$ 440,673,740</u>	<u>\$ 421,838,790</u>

**Universal 1 Credit Union, Inc.**

**Statements of Income**  
**Years Ended September 30, 2020 and 2019**

	2020	2019
Interest income:		
Loans	\$ 13,228,810	\$ 15,115,914
Investments and cash equivalents	1,306,248	1,368,341
<b>Total interest income</b>	<b>14,535,058</b>	16,484,255
Dividends on members' shares	3,312,806	3,540,474
<b>Net interest income</b>	<b>11,222,252</b>	12,943,781
Provision for loan losses	1,625,000	1,720,000
<b>Net interest income after provision for loan losses</b>	<b>9,597,252</b>	11,223,781
Noninterest income:		
Share draft service charges and fee income	2,232,799	2,689,663
Credit, check card and other interchange income	2,259,166	2,305,218
Net gain on sale of investment securities	9,806	550
Net unrealized gain on equity securities	46,846	-
Other	-	75,927
<b>Total noninterest income, net</b>	<b>4,548,617</b>	5,071,358
Operating expense:		
Compensation and employee benefits	6,900,890	7,569,932
Office operations	2,203,364	2,258,212
Occupancy and maintenance	1,279,381	1,358,377
Education and promotion	294,853	389,101
Loan servicing	702,109	643,012
Outside services	1,954,511	1,945,194
Other	164,291	396,147
<b>Total operating expense</b>	<b>13,499,399</b>	14,559,975
<b>Net income</b>	<b>\$ 646,470</b>	<b>\$ 1,735,164</b>

“It is our commitment to you to provide an experience that is Beyond what you Expected.”

Universal 1 Credit Union, Inc.

Statements of Comprehensive Income  
Years Ended September 30, 2020 and 2019

	2020	2019
Net income	<u>\$ 646,470</u>	<u>\$ 1,735,164</u>
Other comprehensive income:		
Unrealized gain on investments classified as available-for-sale	187,409	501,458
Reclassification adjustment for net realized gains on investments included in net income	(9,806)	(550)
Net actuarial loss on postretirement liability	(45,777)	(50,846)
<b>Total other comprehensive income</b>	<u>131,826</u>	<u>450,062</u>
 <b>Comprehensive income</b>	 <u><u>\$ 778,296</u></u>	 <u><u>\$ 2,185,226</u></u>

Universal 1 Credit Union, Inc.

Statements of Members' Equity  
Years Ended September 30, 2020 and 2019

	Retained Earnings - Partially Restricted	Accumulated Other Comprehensive (Loss) Income	Total Members' Equity
Balance, September 30, 2018	\$ 34,830,188	\$ (195,704)	\$ 34,634,484
Net income	1,735,164	-	1,735,164
Other comprehensive income	-	450,062	450,062
Balance, September 30, 2019	36,565,352	254,358	36,819,710
Net income	646,470	-	646,470
Other comprehensive income	-	131,826	131,826
<b>Balance, September 30, 2020</b>	<b>\$ 37,211,822</b>	<b>\$ 386,184</b>	<b>\$ 37,598,006</b>

“We will always serve and assist you  
in your pursuit of financial success.”



## BOARD OF DIRECTORS AND EXECUTIVE TEAM

**Thomas J. Hickey**  
Chairman of the Board

**Robert E. Angel**  
Secretary of the Board

**Nancy J. Stapp**  
Director

**Rosemary D. Domansky**  
Director

**Jeffrey W. Gammell**  
Director

**Michael P. Thonnerieux**  
Director

**Loren A. Rush**  
President/CEO

**Shannon R. Maloney**  
EVP MIS/Corporate Services

**Jessica O. Jones**  
SVP Finance/Treasurer

**Thomas D. Keyes**  
SVP Member Services

## LOCATIONS

**Austin Park**  
9900 Springboro Pk.  
Miamisburg, OH 45342  
937.435.7268

**Dayton - Corporate**  
One River Park Dr.  
Dayton, OH 45409  
937.225.6800

**Sidney**  
2835 Michigan St.  
Sidney, OH 45365  
937.498.2320

**Beavercreek**  
2450 Esquire Dr.  
Beavercreek, OH 45434  
937.431.3100

**Huber Heights**  
2933 Harshman Rd.  
Dayton, OH 45424  
937.235.0303

**Sugarcreek**  
6270 Wilmington Pk.  
Dayton, OH 45459  
937.848.6050

**Chillicothe**  
1080 N. Bridge St.  
Chillicothe, OH 45601  
740.775.4321

**Miami Valley Hospital**  
One Wyoming St.  
Dayton, OH 45402  
937.208.2745

**Vandalia**  
718 S. Dixie Dr.  
Vandalia, OH 45377  
937.898.3915